

# ALAKA'I LEADERSHIP SERIES

Your Leadership Journey Continues

Presented by  
Jordan Chouljian  
OnTrac Partners



## Interactive Learning

- ✓ In-person, cohort model, small classes
- ✓ Engaging, relevant, insightful, research-based curriculum
- ✓ 3-4 weeks between workshops to integrate, implement, and apply
- ✓ Comprehensive participant workbook
- ✓ Curriculum designed for emerging, new, or seasoned leaders
- ✓ Internal executive involvement
- ✓ Post-workshop coaching available for each participant (additional fee)

All workshops are **in-person**, and facilitated by Jordan Chouljian of OnTrac Partners. For more information, pricing, or to schedule the workshops, please contact us.

“What Got You Here...  
May Not Get You There”

## 4 Full-Day (or 8 Half-Day) Workshops

Module 1 – **LEADING YOURSELF**  
*EQ, Priority Management, Resilience*

Module 2 – **WORKING with OTHERS**  
*Communication, Collaboration, Accountability*

Module 3 – **LEADING OTHERS**  
*Managing Performance, Coaching, Trust*

Module 4 – **LEADING the BUSINESS**  
*Strategic Thinking, Leading Change, Culture*

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# ALAKA'I LEADERSHIP SERIES — Core Leadership Competencies




## Mod 1: LEADING YOURSELF

Adopts a Growth Mindset 	Operates with Self Awareness 	Manages Time and Priorities 
<p>Seeks and engages in new learning and professional growth opportunities</p> <p>Maintains a change-ready mindset, willingly adapting to new situations and evolving technology</p> <p>Practices good self-care to maintain energy and resilience in the face of adversity or frustration</p>	<p>Understands personal and professional needs, preferences and tendencies</p> <p>Uses self awareness to manage and monitor emotions and behaviors</p> <p>Perceives the needs, preferences and tendencies of others, and interacts accordingly</p>	<p>Distinguishes urgent and important tasks and prioritizes accordingly</p> <p>Utilizes current time management practices and tools to stay organized and productive</p> <p>Creates proactive work plans to anticipate changes, delays, and unexpected events</p>




## Mod 2: WORKING with OTHERS

Communicates with Impact 	Builds Effective Relationships 	Accountable for Team Results 
<p>Listens well and responds empathetically to all communication channels</p> <p>Delivers effective verbal and written messages that are intentional and situation-specific</p> <p>Balances inquiry with advocacy, freely sharing opinions and ideas and eliciting the same from others</p>	<p>Consistently builds and maintains productive and respectful working relationships</p> <p>Understands the needs, objectives and best practices of a high performing team</p> <p>Able to engage in constructive debate and willing to manage conflict as it arises</p>	<p>Seeks, and offers, feedback to broaden team perspectives</p> <p>Takes ownership of team results and proactively seeks solutions</p> <p>Embraces "mistakes" as strategic learning opportunities</p>

## Mod 3: LEADING OTHERS

Embraces Leadership 	Manages Performance 	Coaches Effectively 
<p>Willingly transitions from individual contributor to leader</p> <p>Consistently works ON the business, not just IN the business</p> <p>Able to navigate the Leadership Pyramid</p> <ul style="list-style-type: none"> <li>• People</li> <li>• Priorities</li> <li>• Process</li> </ul>	<p>Creates a safe, high performance environment for optimal results</p> <p>Sets clear and compelling expectations/goals and ties them to key results</p> <p>Provides necessary resources (materials, training, etc) to meet expectations</p>	<p>Creates and monitors meaningful performance metrics and measurements</p> <p>Provides appreciative and constructive feedback in a balanced manner</p> <p>Engages in difficult conversations when necessary</p>

## Mod 1: LEADING the BUSINESS

Thinks Strategically 	Effectively Manages Change 	Leverages Culture to Results 
<p>Adopts a systems mindset when setting goals or solving problems</p> <p>Anticipates the future and plans for contingencies and uncertainties</p> <p>Rethinks individual and org-wide assumptions and biases on a regular basis</p>	<p>Identifies opportunities for transformational vs incremental change</p> <p>Builds a sense of urgency across stakeholders to support needed changes</p> <p>Creates an environment that empowers innovation and "smart" risk taking</p>	<p>Defines culture as experiences driving beliefs, leading to actions, which create results</p> <p>Leads efforts to transform culture in order to achieve key results</p> <p>Sees and rewards, through feedback, behavioral changes which positively impact culture</p>